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IV Semester B.Com. (LSCM) Degree Examination, September - 2023

COMMERCE

Purchasing and Supply Chain Management
(NEP Scheme Freshers)

Time : 2½ Hours

Maximum Marks : 60

Instructions to Candidates:

Answer to be written in English only.

SECTION - A

1. Answer any **FIVE** questions. Each question carries 2 marks. (5×2=10)
- Define Buyer and seller.
 - Describe purchasing function.
 - How is Tactical purchasing different from strategic sourcing.
 - Mention the types of purchases.
 - State the four Purchasing policies.
 - What are the five documents used in purchasing.
 - How does ERP help in supply chain management?



SECTION - B

Answer any **FOUR** questions. Each question carries 5 marks. (4×5=20)

- What is the importance of purchase function State it's objectives?
- Briefly explain the characteristics of cross functional sourcing teams.
- Write a note on e-requisitioning and e-catalogue technologies and their impact on P2P.
- Describe briefly about code of ethics in procurement.
- Discuss some of the unethical behaviour/practices in procurement.

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SECTION - C

Answer any **TWO** questions. Each question carries 12 marks.

(2×12=24)

7. Explain the process of improving the purchasing efficiency within an organization.
8. Elaborate on the purchasing and supply chain tools and techniques.
9. Describe the evolution of supply chain management strategy.

SECTION - D

Answer any **ONE** question. Each question carries 6 marks.

(1×6=6)

10. Create a purchase order template for ordering computers to company Z.
 11. Consider yourself as a purchasing manager, what are your roles, and responsibilities in the organization?
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